

# What DRIVES PEOPLE?



## PI FUNDAMENTALS

Our *What Drives People?* workshop gives your employees the tools and insights they need to develop increased self-awareness and a thorough understanding of what motivates their day-to-day behaviors.

In addition to securing a firm grasp of their own behavioral style, a workplace behavior expert PI facilitator will help them better understand their co-workers and develop an appreciation for differing drives and motivations.



*This was a great course. It helped me understand myself better and gave me an awareness of varying needs and different motivations.*



- Manager  
Engineering Software Services

### **This workshop will allow your employees to:**

- Demystify workplace behaviors
- Leverage a common language built on objectivity and a comprehensive inventory of workplace needs and behaviors
- Learn how their own behaviors impact interactions with co-workers, clients, vendors, or anyone else in their day-to-day work environment
- Create a detailed Personal Action Plan to achieve better communication, productivity and workplace happiness
- Understand and celebrate behavioral differences



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**PROFESSIONAL  
SERIES**

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## INSIDE THE WORKSHOP

This fast-paced workshop provides participants with insights and tools to help them decode employee drives, understand their motivating needs, and consider how these play out in the workplace. The lesson provides an introductory crash-course in all things PI, with the essentials to get your team started.



## WHO SHOULD ATTEND?

Employees at any level inside a PI client organization. What Drives People? provides a solid foundation and serves as prerequisite learning for anyone looking to continue their PI learning journey by attending additional workshops.

This workshop precedes all PI Professional Series™ workshops. It covers the basics needed to continue learning and apply the PI methodology.



The Predictive Index  
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